

Food & Beverage

ERP Advisors Group (EAG) is one of the top independent enterprise software advisory firms for Food & Beverage companies.

Food and beverage companies have a wide range of unique business requirements including lot tracking commodity-type purchasing and re-selling with complex distribution, storage, and logistics requirements.

Modern software provides opportunities for food and beverage companies to improve purchasing decisions, increase sales due to better demand planning, and employ EDI technology to automate heavy purchasing and receiving transactions – which saves manpower.

Opportunities for food companies also include lot control visibility and better raw material staging and coordination to reduce worker downtime. This lends itself to a single source of truth across the production area for management.

ERP Advisors Group can help you differentiate food & beverage specialty software against horizontal ERP applications with industry customizations to meet your unique strategic and operational requirements, helping you make the best investment in your new software.

Practical Deliverables

ERP Advisors Group will help your food and beverage company to define requirements, set your software strategy, provide a roadmap, conduct a diligent vendor selection process, and stay on to manage the entire implementation.

- **Develop Your Food & Beverage ERP Strategy** We will define your needs and wants as well as how you would ideally use new automated solutions across your entire company.
- **Select Your New Software** We will guide you through selecting the best fit, most cost-effective business applications, and implementation partners.
- **Implementation Project Management** After finalizing your food and beverage ERP software and services contracts, EAG stays with you to oversee your implementation until you successfully go live. We will oversee integrations, data migration, change

management, budgets, design and configuration, walkthroughs, training, testing, and go-live cutover, and will provide executive and project sponsor support throughout the duration of your project.

- **Data Migration** We assist with all components of data migration: extraction, cleansing, transformation, and loading into your new system to ensure you have complete confidence in the accuracy of your data at go live.



Why Food & Beverage Companies Upgrade Their ERP

Surveys across all of our food and beverage clients reveal the most common reasons why they need new ERP to automate their business:

- Forecasting relies on the aggregation of numerous data points from across systems and is largely influenced by sales fulfillment history rather than actual historical customer demand.
- Manually traced origin data and other vital producer information, causing inconsistencies and errors.
- Lack of visibility creates cumbersome inventory location transfers.
- Current system is unable to provide meaningful customer information across a range of requirements, from order status and purchase history to pricing product identification information.
- Difficult to track food lot traceability between raw materials and finished goods.
- Inventory management and planning are bottlenecked by reliance on multiple systems and complex rules/approvals surrounding order allocation.
- Disparate data across systems leads to missed pricing opportunities.
- Manual process for planning manufacturing capacity, demand plan, raw material lead times, etc.
- Poor visibility across systems complicates the management of transportation and logistics operations.
- Insufficient integration between internal systems requires duplicate data entry and creates fulfillment difficulties.

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Our consultant from ERP Advisors Group was easy to get along with. They have the background and experience to be able to talk to the owners of the company, a clerk on the front lines, and anywhere in between. If we had not worked with EAG, we wouldn't have accomplished our goal of having ownership agree to update our software. We'd still just be talking about it.

Scott Lane, CIO
Beaver Street Fisheries



Food & Beverage ERP Vendors

ERP Advisors Group will help you not only define your requirements but more importantly, we will bake in the best practices for your Food and Beverage company into your Request for Information and Demonstration Script.

We conduct dozens of selections every year, equating to tens of millions of dollars in software and services sales. With our deep knowledge of Food and Beverage ERP, we will help you find the right ERP for your company, AND the right professional services company to implement it.

We regularly vet the top, most viable Food & Beverage ERP systems.