

# Nonprofit

**ERP Advisors Group (EAG) is one of the top independent enterprise software advisory firms for nonprofit organizations.**

The only constant among Nonprofits is that they do not operate for profit! Some Nonprofits require Fund Accounting or Donor Management, while others do not. For some nonprofits, the least important software is their general ledger and financials – while for others, the financials and budgeting & planning are their most important applications. Still others have complex donor management and reporting requirements. And even others need help implementing the back office admin necessary to keep all of their programs running.

ERP Advisors Group has worked in all of these and many other scenarios. Our past nonprofit experience will help us get your organization the best software package, preserving more of your organization's bottom line for its mission-driven programs.

## Practical Deliverables

ERP Advisors Group will help your nonprofit organization to define requirements, set your software [strategy](#), provide a roadmap, conduct a diligent vendor selection process and stay on to manage the entire implementation. An objective analysis of your current software

- **Develop Your ERP Strategy** We will define your needs and wants as well as how you would ideally use new automated solutions across your organization.
- **Implementation Project Management** After finalizing your software and services contracts, EAG stays with you to oversee your implementation until you successfully go live. We will oversee integrations, data migration, change management, budgets, design and configuration, walkthroughs, training, testing, go-live cutover and will provide executive and project sponsor support throughout the duration of your project.
- **Select Your New Software** We will guide you through selecting the best-fit, most cost-effective business applications and implementation partners.
- **Data Migration** We assist with all components of data migration: extraction, cleansing, transformation and loading into your new system to ensure you have complete confidence in the accuracy of your data at go live.



*I would be a reference for EAG in a heartbeat. If I hear somebody is doing or thinking about doing a project, EAG will be my only recommendation.*

**Bill Lloyd, CFO,**  
Every Nation Churches & Ministries



# Why Nonprofits Upgrade Their ERP Software

Surveys across all of our nonprofit clients reveal the most common reasons why they need new ERP to automate their organization:

- Difficult for organization's leaders to deploy and monitor the funding of their activities.
- Applications used for donor analytics lack optimized donation tracking and collections, thus, the organization could be missing out on potential donations.
- Inefficient and ineffective budget reporting, disabling your teams ability to meet their goals and adequately understand their budgetary limitations.
- Donor portal user interface is difficult to use, potentially deterring returning donors.
- Department heads are unable to track movement of funds in real time, affecting the budget and bottom line.
- Legacy software has not been properly optimized resulting in frequent bugs, difficult grant reporting, user lock outs, and inability to drill down on information.
- Inputs are different throughout the organization causing data discrepancies.
- Difficult for employees to find donor contact information and related donor notes, limiting success of donor interactions.

## Types of Nonprofit Clients

- Foundations and Donor-Advised Funds
- Faith-Based
- Associations
- Fiscally- Sponsored Programs
- Humanitarian Assistance
- Fire Departments
- Endowments
- Fee-for-Service
- Insurance

## Nonprofit-Specific Applications

- Donor Management
- Grants Management
- Fund Accounting
- Multi-Company Accounting
- Multi-Currency Accounting
- Budgeting
- Financial Reporting and Analysis
- Inventory Management
- Program Management
- Human Resources and Payroll

## Nonprofit ERP Vendors

ERP Advisors Group will help you not only define your nonprofit requirements but more importantly, we will bake in the best practices for your type of nonprofit into your Request for Information and Demonstration Script.

We conduct dozens of selections every year, equating to tens of millions of dollars in software and services sales. With our wide ranging knowledge of nonprofits, we will help you find right nonprofit ERP for you, AND the right professional services company to implement it.

390 Union Boulevard, Suite 540  
Lakewood, CO 80228  
erpadvisorsgroup.com  
866.499.8550



*EAG came to the table invested in our success. They were not trying to push a particular solution, they took the time to learn about who we are and where we are headed as an organization.*

**Heidi Hernandez, VP of Client Services,  
Community Initiatives**