Construction Industry

ERP Advisors Group (EAG) is one of the top independent enterprise software advisory firms for real estate and construction companies.

When we meet construction companies, we immediately know we are dealing with a very different set of requirements than other commercial organizations.

Construction, property developers, property managers, REITs, and similar companies who are replacing legacy best-of-breed software should carefully vet the construction software and implementation resources before committing to a contract.

Real estate-specific requirements do not natively come with most out-of-the-box ERPs. Requirements like work orders, progress billings, construction in progress, or job purchasing should be carefully checked.

We can prevent mistakes made during the ERP selection process with our advisory approach where we define your unique business requirements. We will ensure that not only is the software vendor capable of handling your requirements, but we will also ensure the implementation partner is experienced in your industry before we will let you sign any contracts.

Practical Deliverables

ERP Advisors Group will help your company to define requirements, set your software strategy, provide a roadmap, conduct a diligent vendor selection process, and stay on to manage the entire implementation.

- **Develop Your ERP Strategy** We will define your needs and wants as well as how you would ideally use new automated solutions across your entire company, whether you are a data center, property management company, construction and engineering firm, homebuilder, low voltage, or security integrator firm.

- **Select Your New Software** We will guide you through selecting the best-fit, most cost-effective business applications, and implementation partners.

- **Implementation Project Management** Construction software management is difficult without the right people in your corner. After finalizing your construction software and services contracts, EAG stays with you to oversee your implementation until you *successfully* go live. We will oversee integrations, data migration, change management, budgets, design and configuration, walkthroughs, training, testing, and go-live cutover, and will provide executive and project sponsor support throughout the duration of your project.

- **Data Migration** We assist with all components of data migration: extraction, cleansing, transformation, and loading into your new system to ensure you have complete confidence in the accuracy of your data at go live.

erp advisors group

Why Construction & Real Estate Companies Upgrade Their ERP Software

Surveys across all of our real estate and construction clients reveal the most common reasons why they need new ERP to automate their business:

- Use of spreadsheets for planning and scheduling of projects is inefficient and makes project tracking more difficult.

- Lack of real-time per-project analytics, reporting, and roll-up by area.

- Time-consuming manual data gathering and consolidation for Cost to Complete reporting.

- ERP is missing functionality to financially manage Projects and Work Orders for billing.

- Information does not filter down to each department in the system, creating lack of visibility into employee training records, time and expense records, and unnecessarily difficult job costing.

- Inability to track and transition projects from opportunities, to active projects, to completed projects.

- Budgets for projects and payroll must be imported into the system creating duplicate work.

- Lack of visibility into what projects a contractor is assigned to.

- The amount of paperwork needed to maintain projects is overwhelming to new employees.

Real Estate & Construction ERP Vendors

ERP Advisors Group will help you not only define your requirements but more importantly, we will bake in the best practices for your Real Estate or Construction company into your Request for Information and Demonstration Script.

We conduct dozens of selections every year, equating to tens of millions of dollars in software and services sales. With our deep knowledge of Real Estate and Construction ERP, we will help you find the right ERP for your company, AND the right professional services company to implement it.

We regularly vet the top, most viable Real Estate and Construction ERP systems.