

Software Selection

**Buying Enterprise Software is expensive and risky.
Why try to become an ERP expert in your spare time
when our experts can do it for you?**

Without expert guidance, navigating the complex ERP software selection process is extremely difficult. To avoid wasted efforts, it is important that project leaders set their team up for ERP selection success from the start through extensive planning and know-how.



Short-List

We will quickly narrow the field to just a handful of the best-fit vendors and document why you should not evaluate the eliminated vendors.



White-Glove Service

We do all of the selection tasks necessary, saving you countless hours of contacting vendors, pulling together requirements documents, analyzing RFI responses, scheduling demos, compiling scorecards, etc.



Contracts Negotiation

We provide Contracts Review for all of your software and professional services terms and conditions, providing our feedback for the best overall package. This step alone usually saves you our fees.



Practical Deliverables

- Handle all communications with vendors so you do not have to
- Request for Information document that contains your Unique Business Requirements
- Demonstration scripts
- Facilitate multiple demonstrations to ensure vendors show you only what you need to see
- Facilitate your selection team's final decision based on objective data collected during the selection
- Perform negotiations on software and services contracts to ensure you get the best deal possible and are protected with terms and conditions that work in your favor
- Begin planning for your implementation

I would definitely use ERP Advisors Group for this process in the future because they got us to a point where we were able to select something and have a good, documented process that showed how we got there versus one executive choosing a system or somebody simply selling the company something.

Bob Lay, CFO, AWWA