

ERP Advisors Group

Your Trusted Enterprise Software Consultants





Enterprise software projects are not without risk. That's why you need a trusted advisor to help you navigate your most complex ERP projects. At ERP Advisors Group, we don't sell software or take commissions. Being truly independent ensures we find the right solutions for you.

There are thousands of software solutions, but who has time to evaluate them all? We do. And we've done it across dozens of industries, such as:

- Software & Technology
- Manufacturing & Distribution
- Professional Services
- Energy & Mining



“There are hundreds of systems out there. ERP Advisors Group helped us find the perfect fit.”

ADAM CLAPP, CFO, BRON TAPES

You know your industry.
We know enterprise software.

Our ERP consultants help mid-market CFOs and other senior executives understand how their unique requirements fit into off-the-shelf applications for their industry.

We can assist you with the following applications:

- ERP
- Financials
- Budgeting and Forecasting
- Subscription Billing
- CRM
- eCommerce
- Human Capital Management
- Project Management
- Manufacturing Execution System
- Warehouse Management System
- Business Intelligence
- Industry-Specific Solutions
- Point of Sale

We work for you, not the software vendors.

We are 100% independent ERP consultants, and we never take commissions or payments from any vendors. Combining our objectivity with our white-glove selection process, you will be absolutely certain that you are selecting the right software and implementation resources.

Our Proven Go Live Process

100% of our clients go live using our proven methodology, which utilizes three main components of a successful implementation.

Needs Assessment

We will guide you through our proprietary assessment process to identify objective reasons for changing software, develop a business case ensuring benefits are greater than costs, assess change management risks, and build a roadmap for transformation. These steps lay the foundation for a successful selection.

Selection

Using your unique business requirements, we create a shortlist of vendors for you to consider. Our ERP consultants then run each vendor through our Total Certainty™ selection process, which ends with you having the best-fit, most cost-effective software solution and implementation resources.

Implementation

We stay on for the implementation as your Client-Side Project Manager. Our consultants have in-depth experience running successful implementations, and you can leverage our implementation services for Data Migration, Change Management, and Business Analysis.

OUR SERVICES

Needs Assessment

You have to know what you are trying to solve with software before you can begin a selection. Our Needs Assessment lays the groundwork by determining the correct footprint for your new software, the timing and costs, change management mitigations, hard and soft benefits, and then seals it with Key Stakeholder approval before moving into vendor selection.

1 Ideal Solutions

We map out the key processes of your organization and identify pain points that are preventing growth. From there we determine the ideal software solution that will optimize your processes, eliminating the first point of confusion most selection teams run into.

2 Cost Benefit Analysis

Part of our analysis includes providing you realistic cost estimates. We don't just estimate software costs, we also include implementation and additional services and annual and recurring costs. We go one step further by monetizing the benefits you should expect to receive with new software. We compare the costs to the benefits so you can objectively demonstrate the value a software purchase will create for your organization.

3 Roadmap

We break your recommended software initiatives down into phases based on your organization's priorities and available resources.

ERP Selection

Buying Enterprise Software is expensive and risky. Why try to become an ERP expert in your spare time when our experts can do it for you? We perform negotiations on software and services contracts to ensure you get the best deal possible and are protected with terms and conditions that work in your favor.

1

Short-List

We will quickly narrow the field to just a handful of the best-fit vendors and document why you should not evaluate the vendors that were eliminated.

2

White-Glove Service

We do all of the selection tasks necessary, saving you countless hours of contacting vendors, pulling together requirements documents, analyzing RFI responses, scheduling demos, compiling scorecards, etc.

3

Contracts Negotiation

We provide Contracts Review for all of your software and professional services terms and conditions, providing our feedback for the best overall package. This step alone usually saves you our fees.

ERP Implementation

Many ERP implementations fail — you need a plan to ensure yours doesn't. Our Technical Project Managers cover the tasks that you thought the implementation partner would perform ... but don't. And we perform the tasks the implementation partner expects from your team, but they don't have the time or know-how to do.

1

Client Advocacy

We advocate for your best interests, ensuring your project budget, scope and deadlines are kept at the forefront by your implementation team.

2

Technical Oversight

Seasoned veterans tackle the most difficult parts of your implementation. We solve the unexpected problems and manage your data migration, customizations and integrations, which are the riskiest parts of any implementation.

3

Project Transparency

Our Project Managers use project monitoring tools to adhere to deadlines and your budget while ensuring your project team works closely with the implementation partner. They forecast risks and provide solutions by always being a few steps ahead in the Project Plan.





Industries We Serve

You have pain points you want solved with software. We can find the software that will fit your industry-specific requirements without compromising what makes YOU unique.

- Agriculture
- Energy
- Field Services
- Financial Services
- Food & Beverage
- Public Safety
- Government
- Horticulture
- Manufacturing
- Mining
- Nonprofit
- Private Equity
- Professional Services
- Real Estate & Construction
- Retail
- Software
- Technology
- Wholesale Distribution



“ Our timing with our new ERP was a Godsend. We were able to continue working at 100% capacity thanks to ERP Advisors Group, and we do look forward to implementing it at our other locations in the future.

ROBERT YORK, CEO NATIONAL LIVESTOCK



ERP Advisors Group is one of the country's top independent enterprise software advisory firms. Our consultants only work on enterprise software selections and implementations.

Therefore, they are experts in conducting software selections and know the pitfalls to avoid as they guide our clients to a successful go-live.

ERP Advisors Group recently made the Inc. 5000 for the second year in a row as one of America's fastest-growing private companies.

You will find our consultants care deeply about your project and are vested as much as you are in making it a success. Ultimately, we will do just about anything to make sure you are a success!

Make sure your next ERP is the right one. When you contact ERP Advisors Group for a consultation, you will be greeted by an experienced member of the team who understands the reasons why CFOs, CIOs, and Controllers and Directors of IT are considering new software. You will NOT be meeting with an entry-level sales person.

Don't risk an ERP implementation failure, costing your organization wasted hours and wasted funds. Contact ERP Advisors Group today to speak with one of our expert consultants.

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